



FACT SHEET AS OF FEBRUARY 2018

Current Foundation relationships	Number	Value as of 02/28/18
Local church related	231	\$ 44,919,603
Individual endowments	89	8,311,438
District and agency funds	65	11,967,422
Charitable Gift Annuities	45	805,629*
Foundation controlled funds	5	636,019
Total:		\$ 66,640,111

* as of 12/31/2017

Fee Schedule as of 1/1/2018			
Investment Amount	Foundation	Merrill Lynch	Total Fee
Up to \$200,000	75 bps	54 bps	1.29 %
\$200,001 to \$500,000	72 bps	54 bps	1.26 %
\$500,001 to \$1,000,000	69 bps	54 bps	1.23 %
\$1,000,001 to \$2,000,000	66 bps	54 bps	1.20 %
\$2,000,001 to \$3,500,000	64 bps	54 bps	1.18 %
Over \$3,500,001	62 bps	54 bps	1.16 %

MERRILL LYNCH GLOBAL INSTITUTIONAL CONSULTING

	Relationships	Assets
M/L Global Institutional Consulting	2,638	\$ 135Billion
Non-Profit/Religious Based	732	\$ 27 Billion

Humphrey-Kelly Group: A designated institutional investment consulting team with Merrill Lynch’s Global Institutional Consulting group with a focus on non-profit faith based organizations. The team consists of 19 members and includes 5 institutional consultants, 8 philanthropic specialists/administrators, 3 analysts and 3 support staff

	Number	Assets
Clients	27	\$ 1.1Billion
Non-Profit/Religious Based	16	\$ 600 million

Advisors for VUMF: *Scott Kelly* – Senior Vice President – 26 years experience
Mark Humphrey – Senior Consultant – 33 years experience
Junaid Ahmad – First Vice President – 18 years experience

Other Methodist Foundations who are Merrill Lynch clients
Kentucky, Indiana, Tennessee, New Mexico and Louisiana

Stewarding Potential to build His Kingdom!