

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As of December 31, 2015 & 2016:

ASSETS	2016	2015
Cash and Cash Equivalents	\$1,765,407	\$4,554,231
INVESTMENTS		
Investor	\$54,958,020	\$52,192,690
Foundation	\$1,609,512	\$2,148,497
Certificates of deposits	\$1,088,813	-
Real property - investor	-	\$326,047
Total Investments	\$57,656,345	\$ 54,667,234
LIABILITIES & NET ASSETS		
Loans Receivable net	\$17,307,945	\$6,467,597
Other Assets	\$153,618	\$169,895
Total Assets	\$76,883,315	\$ 65,858,957

LIABILITIES & NET ASSETS

LIABILITIES		
Accounts payable and accrued expenses	\$122,246	\$29,882
Investment funds payable to investors	\$54,958,020	\$52,673,976
Investment Certificates	\$19,337,566	\$10,671,335
Charitable gift annuities	\$135,714	\$161,978
Third party annuities obligation	\$142,911	\$147,706
Total Liabilities	\$74,696,457	\$ 63,684,877

NET ASSETS		
Unrestricted	\$1,832,149	\$1,799,987
Temporarily restricted	\$12,726	\$ 32,110
Permanently restricted	\$341,983	\$341,983
Total Net Assets	\$2,186,858	\$ 2,174,080
Total Liabilities & Net Assets	\$76,883,315	\$ 65,858,957

Independent Auditor: Dixon Hughes Goodman
(A full audit report of the financial statements is available upon request.)

MAKING AN IMPACT FOR INDIVIDUALS AND COMMUNITIES... ONE GRANT AT A TIME

By Stephen Clark

The Virginia United Methodist Foundation offers several different types of grants to ministries across the Conference offering opportunities for outreach and expanded ministry through United Methodist Churches. In 2016, The Foundation awarded more than \$24,000 in grants to 17 different groups. Their missions are unique – but their calling is the same: “Be the hands and feet of Christ in our needy world.” This amount is substantially more than the \$11,000 available for distribution in 2015 – or than the \$3,500 in 2014. We are grateful for the bequest from Dr. and Mrs. William Hanna and the creation of the Micah 6:8 Endowment which provide funds to support the Foundation’s Grants program.

One of The Foundation’s 2016 grants grant recipients is Mt. Olivet UM Church in the Arlington District. Mt. Olivet UM Church works with La Cocina to provide job training for individuals. The mission of La Cocina is to use the power of food as an agent of social and economic change to generate workforce and economic development in the DC metro area. Their goals are: To train, certify and place unemployed low-income immigrant women and men in meaningful jobs in the food service industry; to improve their English skills, and to build a stronger community that supports this population to become self sufficient and financially independent.

La Cocina provides a 17-week culinary-arts job training which includes: vocational English instruction, life-skills development, job-readiness training, paid-internship, job-placement assistance, wrap-around



services and highly valued culinary and food-safety certifications from Northern Virginia Community College and the National Restaurant Association. The program generates new job opportunities and creates careers for low-income immigrants, transforming unemployment into full-employment in a very short period of time.

One of the La Cocina VA participants is Sandra. Sandra was one of those an unemployed individual, single mother of three children who survived many years of domestic abuse trying to find a way out for her and her family. In February 2015, she was accepted as a student of La Cocina VA and since then her transformational path began. To date since graduation in May 2015, she is working in a full-time position with access to benefits. She has been promoted and recognized by her current employer with a supervisory position. She continues to learn English and now has a plan for the future. Recently, Sandra was invited to join La Cocina VA as one of its board members, which makes her immensely proud.

For additional information on how to apply for a grant visit The VA UM Foundation website at www.vaumf.org – grants and scholarships.



2016 ANNUAL REPORT

STEWARDING POTENTIAL TO BUILD HIS KINGDOM



“Command those who are rich with things of this world not to be proud, but to their hope in God, not in their uncertain riches. ...

Tell them to do good, to be rich in doing good deeds, to be generous and ready to share. By doing that, they will be saving a treasure for themselves as a strong foundation for the future.”

– I Timothy 6: 17-19

Your perspective is the way you see something. If you think toys corrupt children’s minds, then from your perspective a toy shop is an evil place. Perspective has a Latin root meaning “look through” or “perceive”.

Paul’s counsel on gaining a proper perspective toward life and wealth was based on three truths: “life is short”, “wealth is temporary and uncertain”, and “sharing creates a timeless impact.”

Living. Giving. Sharing. Saving. Stewarding. Our perspective towards each is impacted by how we were raised, how we view needs vs. wants, how we make choices. Our perspective is never neutral, and often shaped by events around us.

Building an endowment is the weaving of those perspectives into a strong cord – planning for the future, focused on the long haul. Its perspective is to create a resource that can feed the hungry, both now and later ... to minister hope and healing as a lasting legacy!

Over the past year, the Virginia United Methodist Foundation served more than 300 churches across the Conference in creating ministries for the future. Our perspective is governed by our mission statement: Stewarding Potential to build His kingdom! Our vision is to sharpen our perspective while we strengthen our service in helping create lasting ministries through strategic planning, continuing education, capital campaigns and effective stewardship. Our commitment is to live out our Core Values with a vision for relevant ministry that leaves a lasting legacy for generations to come.

I am grateful for each fund – large and small – and each church relationship – urban or rural – where we serve as a fiduciary and assist in fulfilling their mission and vision.

Capture the potential for impact! Create a fresh perspective for eternity!

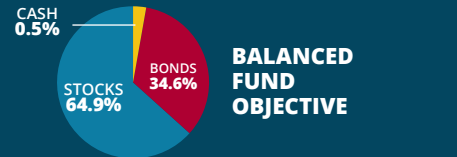
-Stephen B. Clark

INVESTMENT FUNDS

The Foundation offers a choice of 4 pools as investment funds.

In keeping with the investment guidelines of the United Methodist Church, the Investment Committee of the Foundation seeks to be socially responsible in the way in which it invests the funds it oversees, reflecting the ethical standards of the Church. The United Methodist Church's Book of Discipline provides a guideline that seeks avoidance of

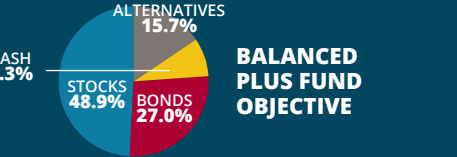
investments that appear likely "to support racial discrimination, violation of human rights, sweatshop or forced labor, gambling, or the production of nuclear armament, alcoholic beverages or tobacco, or companies dealing in pornography." It is the policy of the Foundation to seek to avoid direct investments in such companies.



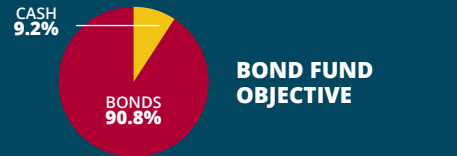
As of 12/31/2016	YTD (2/13/17)	1YR	3YR	SINCE INCEPTION
Balanced Fund	3.12	4.71	3.99	7.25



As of 12/31/2016	YTD (2/13/17)	1YR	3YR	SINCE INCEPTION
Stock Fund	4.75	7.07	5.45	10.39



As of 12/31/2016	YTD (2/13/17)	1YR	3YR	SINCE INCEPTION
Bal Plus Fund	2.40	NA	NA	-0.89



As of 12/31/2016	YTD (2/13/17)	1YR	3YR	SINCE INCEPTION
Bond Fund	.08	1.80	1.80	0.84

BOARD OF DIRECTORS

OFFICERS

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Robert Best, CPA, Vice Chairperson
Rev. James Smith, Secretary
Rev. Bobbie Henley, Treasurer

EX OFFICIO

Rev. Sharma D. Lewis - Resident Bishop
Rev. Stephen B. Clark - Foundation President

David D. Dommissie, CPA - Conference Treasurer
Rev. Dr. Peter M. Moon - Richmond District Superintendent

BOARD MEMBERS

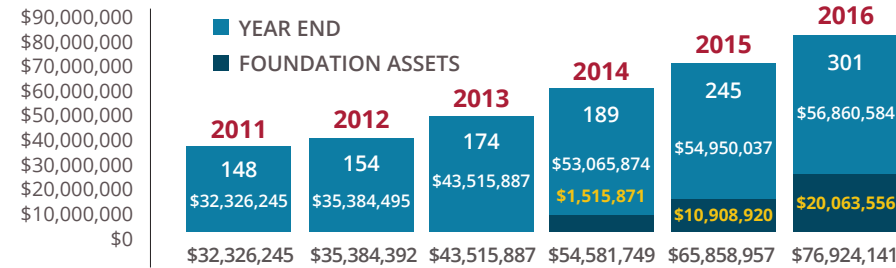
Lewis Ashley, MBA
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Angie M. Hoen
Elizabeth Honea
Rev. John R. Jones

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CFP, CIMA, AIFA
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Malcolm White
Christine Williamson, CPA, JD
Bradley L. Watson
Neal E. Wise

FOUNDATION FACT SHEET

	2014		2015		2016	
	ACCTS	AMOUNTS	ACCTS	AMOUNTS	ACCTS	AMOUNTS
Local Church Related	195	\$34,940,681	207	\$35,808,875	211	\$37,345,068
Individual Endowments	74	\$7,985,229	77	\$7,644,942	78	\$7,254,424
District & Agency Funds	27	\$8,595,661	28	\$9,990,817	30	\$10,842,712
Charitable Gift Annuities	39	\$704,138	42	\$641,484	45	\$532,777
Charitable Remainder Trust	1	\$296,841		\$ -		\$ -
Foundation Controlled Funds	2	\$280,647	3	\$265,319	3	\$592,551
Development Company		\$22,080		\$33,507		\$728,491
Real Estate & Other Assets		\$213,339		\$792,985		\$239,516
	338	\$53,038,617	357	\$55,177,929	367	\$57,535,539

FOUNDATION & DEVELOPMENT COMPANY 2011-2016 TOTAL ASSET & RELATIONSHIP GROWTH



GRANT RECIPIENTS FOR 2016

VA Focus 2020
Coaching Black Church Leaders
Virginia Conference Initiative
Henry Fork Service Center
Danville District
Beyond Denial: In search of Grace – Community Conversations about Race
Charlottesville District
Musikgarten – Musikgarten
Harrisonburg District
Hands Across the City
York River District
Una Familia
Eastern Shore District

Backpack Ministry Outreach
Danville District
Website Grant – Foundation
Gracelnside – Inside Out
Richmond District
Heart Havens – In-Home Support Services
Virginia Conference
Dignity Food Pantry
Richmond District
Emmanuel Youth Mission
Educational Scholarships
Charlottesville District
Just Neighbors
Arlington/Alexandria District

Park Place Empowerment Center
Elizabeth River District
UM Community Summer Literacy Outreach of Roanoke
Roanoke District
La Cocina Bi-lingual Culinary Training
Arlington District

2014-2016 GRANT INFORMATION

2016	2015	2014
Number of grants: 17 Money distributed: \$27,000	Number of grants: 8 Money distributed: \$11,000	Number of grants: 5 Money distributed: \$8,000



CENTRAL UMC BALLSTON, VA

IN 2016, THE DEVELOPMENT COMPANY REALIZED SIGNIFICANT GROWTH IN INVESTMENTS AND LOANS. AS OF DECEMBER 31:

\$19,337,566

Deposits

\$5,375,000

Loan Commitments For Future

\$20,076,267

Assets

\$17,307,945

Outstanding Loans

\$650,000

MONEY SAVED PER YEAR BY CHURCHES

SERVING
22 CHURCHES

LOAN TO COLLATERAL VALUE
35.37%

OUR IMPACT CAN BE SEEN WITH:

Helping a church in the Farmville District with a short-term remodeling loan and a capital campaign to engage donors in their support.

A re-finance loan for a church whose loan interest rate was the highest in the conference and was impeding their ability to maintain their budget or pay apportionments.

Equipping a church in the Alexandria District to launch a comprehensive strategy for donor engagement to cover

expanded ministry and reduce debt on their new building.

A combo loan for a church in the Elizabeth River District who sought to re-finance a previous loan while planning for facility expansion with a multi-purpose community center.

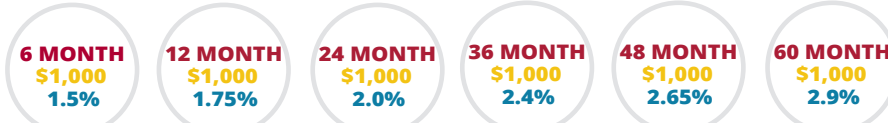
Initiating a capital campaign for a church in the Richmond District as they plan for a major facility expansion to reach their growing community

INTEREST RATES

Effective as of January 1, 2017



INVESTMENT CERTIFICATES



● Maturity Period ● Minimum Investment ● Current Interest Rate

RETIREMENT/IRA CERTIFICATES

\$5,000

Minimum Investment

60 MONTHS

Maturity

3%

Current Interest Rate

\$45

Annual Fee

Custodian: GoldStar Trust Company

*Fee is currently waived and is paid for by DevCo.

SAVINGS CERTIFICATES

Individual \$1,000

Congregation \$1,000

Minimum Investment

Individual 1.3%

Congregation 1.6%

Current Interest Rate (Varies Daily)

The Development Company, LLC is a registered Offering with the Commonwealth of Virginia. Although investments are not FDIC insured, they are safeguarded through strict investment and lending policies, strong board

Contact devco@vaumc.org for updated rates.

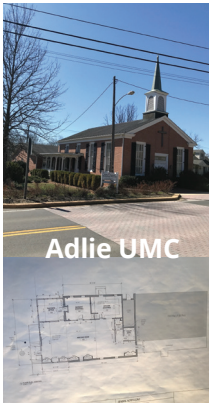
Central UMC, Ballston

When the city around you changes but your mission remains the same, it becomes vitally important for a local church to adapt its space to impact its community. Central UMC is committed to its mission, but looking for how best to be living it out. The result is a strategic plan to convert its old building into a new structure that provides for affordable housing in its urban context. We are grateful to partner with them on financing for its project to re-position themselves as the

hands of Christ in a changing community

Aldie UMC, Aldie

A historic small town in western Loudon County was looking to make a modest change by adding a fellowship hall and ADA-compliant restrooms to its historic structure. Its goal was to increase ministry space and help them serve their community better. A construction loan is helping them fulfill their calling.



Aldie UMC

BOARD OF MANAGERS

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