



**FACT SHEET**

<b>Current Foundation relationships</b>	<b>Number</b>	<b>Value as of 04/30/17</b>
Local church related	208	\$ 39,236,842
Individual endowments	78	\$ 7,423,280
District and agency funds	27	\$ 11,774,052
Charitable Gift Annuities	45	\$ 547,214
Foundation controlled funds	2	\$ <u>621,405</u>
<b>Total:</b>		\$ 59,653,784

**Fee Schedule as of 12/17/2015:** 85 bps on the first \$200,000 of market value  
 80 bps on the next \$300,000 of market value  
 75 bps on the next \$500,000 of market value  
 70 bps on all over \$1,000,000 of market value

**MERRILL LYNCH GLOBAL INSTITUTIONAL CONSULTING**

	<b>Relationships</b>	<b>Assets</b>
<b>M/L Global Institutional Consulting</b>	1,600	\$ 100 Billion
Non- Profit/Religious Based	590	\$ 26 Billion

**Humphrey-Kelly Group**

An institutional consulting team within Merrill Lynch consisting of 16 members, 5 consultants, 8 Philanthropic and Investment Specialists and 3 support staff.

**Advisors:** Scott Kelly – Senior Vice President – 21 years’ experience  
 Mark Humphrey – Senior Vice President – 28 years’ experience

<b>Humphrey-Kelly Group</b>	<b>Number</b>	<b>Value</b>
Clients	27	\$ 1.1Billion
Non-Profit/Religious Based	16	\$ 600 million

**Other Methodist Foundations who are clients:** Kentucky and Louisiana

<b>Fee Schedule:</b>	Blended fee for individual managers	<b>28 bps</b>
	Merrill Lynch Global Institutional Consulting	<b><u>28 bps</u></b>
	Total	<b>56 bps</b>